

# Banking & Financial Consulting Services



## What We Offer?

AIOhdah Management and Economic Consulting, promoted by Jarir group, is a boutique provider of tailor made services in Business Process Outsourcing (BPO), Knowledge Process Outsourcing (KPO), Recruitment Process Outsourcing (RPO), IT Outsourcing (ITO), Financial Solutions and Consulting Practices. Our promoters bring with them a commendable reputation of being business savvy, running the show in the most ethical manner and maintain impeccable goodwill within entrepreneur / investor community.

We understand what you need in terms of nurturing a brilliant business idea, translating bright innovative business approaches into feasibility reports, shaping them into solid business plans, facilitating introductions to lending institutions & investors who share the same passion of growth, help you with expansion & acquisition, and be with you throughout this exciting journey. We offer comprehensive end-to-end Banking & Financial Consulting Services for our Clients, encompassing funding activities for diverse business requirements. We have on board professional corporate bankers who are equipped with rich professional knowledge and industry expertise. Our team has the much needed blend of relationship management, complex capital structuring skillset, assignment execution perseverance, adapt on the fly and perfect sense of business drive.

We help our Clients in arranging working capital limits (whether fund based or Non fund based) from Banks, arranging finance by assignment of Collaterals, cash flow financing against escrow receivables, trade credit financing, etc. We also work with banks and institutions to acquire fund based finance for capital expenditure / acquisition of fixed assets towards starting / expanding a business or industrial unit or to swap a high cost existing debt from lenders. We facilitate structured financing opportunities through lowering of funding costs, changes in debt | equity composition in balance sheet, monetizing balance sheet assets, freeing up balance sheet capacity and other financial engineering mechanisms. We advise early-stage high-potential companies in raising funds through private capital and Angel Investors.



Typically, we review the soundness of our Clients' business plan, and utilize our own network in helping them identify strategic alliances and channel partners wherever necessary in order to bolster the same. We also provide support services such as preparation of financial plans, evaluation of project feasibility, credit appraisal, facilitating execution of requisite documents and timely disbursal of loans and post funding periodic project monitoring and reporting compliance needs.

Our team's long standing expertise and experience in Banking & Financial Consulting Services, gives us the insight to be able to cater to various funding requirements of our Clients at competitive rates & terms in time bound manner. Our value proposition is supported by true understanding of the issues involved and challenges faced by our Clients, connectivity with the financial markets, requisite deep sector knowledge and a skilled negotiation prowess. We ensure that you focus on your core business and grow the way you have always

aspired to be. We endeavor to be of assistance to your growth story and your success is our ultimate aim. Have the winning edge on your side – join hands with us to grow, as we believe in "sky is the limit".



### Working Capital

#### **Fund based**

- Cash credit
- Overdraft

#### **Non-fund Based**

- Letter of credits (LC)
- Bank guarantees (BG)

### Debt Syndication

#### **Project Funding**

- Project finance
- Deferred payment guarantees
- Equipment financing

#### **Structured Finance**

- Loan restructuring
- Promoter funding
- Acquisition financing

### Trade Finance

#### **Buyer's Credit**

#### **Bill Discounting**

#### **Musharakha**

### Transaction Support

#### **Financial engineering**

#### **Business planning & Strategy development**

#### **Project feasibility**

#### **Credit appraisal**

#### **Progress monitoring**

#### **Investor grooming**

### Direct Equity

#### **Equity funding**

#### **Growth capital**

#### **Mezzanine funding**

#### **New investment**

#### **Opportunity introduction**